

The Council on Foundations recently partnered with the National Human Services Assembly to bring you access to the PurchasingPoint<sup>®</sup> program as a new membership benefit.

PurchasingPoint<sup>®</sup> is a discount program that uses the combined purchasing power of a large group of organizations to save nonprofits money on everyday purchases with over 200 vendors. Categories offered through the program include: office supplies, car rental, technology/software, food services, express shipping, and more. There is **NO COST** to participate in the program, as it is included as a benefit of your foundation's membership with Council on Foundations.

If you want to learn more about the program, plan **to attend our *Learning Lab* session during the conference on Monday, April 11 from 10:15-10:45 am**. You should also be on the lookout for more information about the program from the Council over the coming weeks, including an introductory webinar in May.

For any questions about the program, feel free to contact me, Kaitlyn Hudgins, or the PurchasingPoint Team.

Sincerely,



**Kaitlyn Hudgins**

*Director, Member Services*

[khudgins@nassembly.org](mailto:khudgins@nassembly.org)

202-347-2080 ext. 32

**PurchasingPoint Team**

[purchasingpoint@nassembly.org](mailto:purchasingpoint@nassembly.org)

877-336-1784

your

# FOUNDATION SAVINGS EQUATION



+



=



←

Big savings!!!



Other participating nonprofits have  
saved over \$100,000,000 in 10 years!

Top vendors with other members are



KONICA MINOLTA



Make the most of your foundation's money, and take advantage of  
the free benefits of your Council on Foundations membership  
by enrolling in the PurchasingPoint® program today.

To enroll online, visit <http://cof.purchasingpoint.org>



**PurchasingPoint**<sup>®</sup>  
Saving Nonprofits Money for Mission

## Benefits of PurchasingPoint<sup>®</sup>

**PurchasingPoint<sup>®</sup> is an exclusive discount program for nonprofits that leverages group buying power to get access to significant savings from your everyday vendors.**

- 50%+ savings with select vendors on car rental, shipping, and copy/printing equipment
  - Estimated savings of \$20 million annually among participants
  - Average aggregate savings of 33% for the program
  - Free benefit of your membership with Council on Foundations
    - Employee discounts with select vendors
    - Over 200 unique vendors

## Get Started in 5 Easy Steps

1. Visit <http://cof.purchasingpoint.org>.
2. Click on the green Register button.
3. Search by your organization's zip code.
4. Enter your info and complete the electronic agreement.
5. Start selecting vendor discounts!!!

Browse vendors before registering at <http://cof.purchasingpoint.org/Vendor>.  
Contact us at [PurchasingPoint@nassembly.org](mailto:PurchasingPoint@nassembly.org) or 877-336-1784.












Provided by your membership with














**COUNCIL on FOUNDATIONS**

## List of Popular Vendors

Average Savings	
	Commercial Care Division
	15-45%
	20-30%
	5-10%
	ARAMARK Refreshment Services
	14-24%
	1-8%
	10-15%
	14-45%
	entegra PROCUREMENT SERVICES

Average Savings	
	20-30%
	50-55%
	10-20%
	25-54%
	14-67%
	15-45%
	InterCall
	40-50%
	15-45%
	15-45%
	20-30%

Average Savings	
	20-30%
	NONPROFITS INSURANCE ALLIANCE GROUP <i>A Head for Insurance. A Heart for Nonprofits.</i>
	PEARSON
	20-30%
	15-25%
	SHERWIN-WILLIAMS
	sodexo
	15-25%
	20-25%
	15-45%
	20-40%

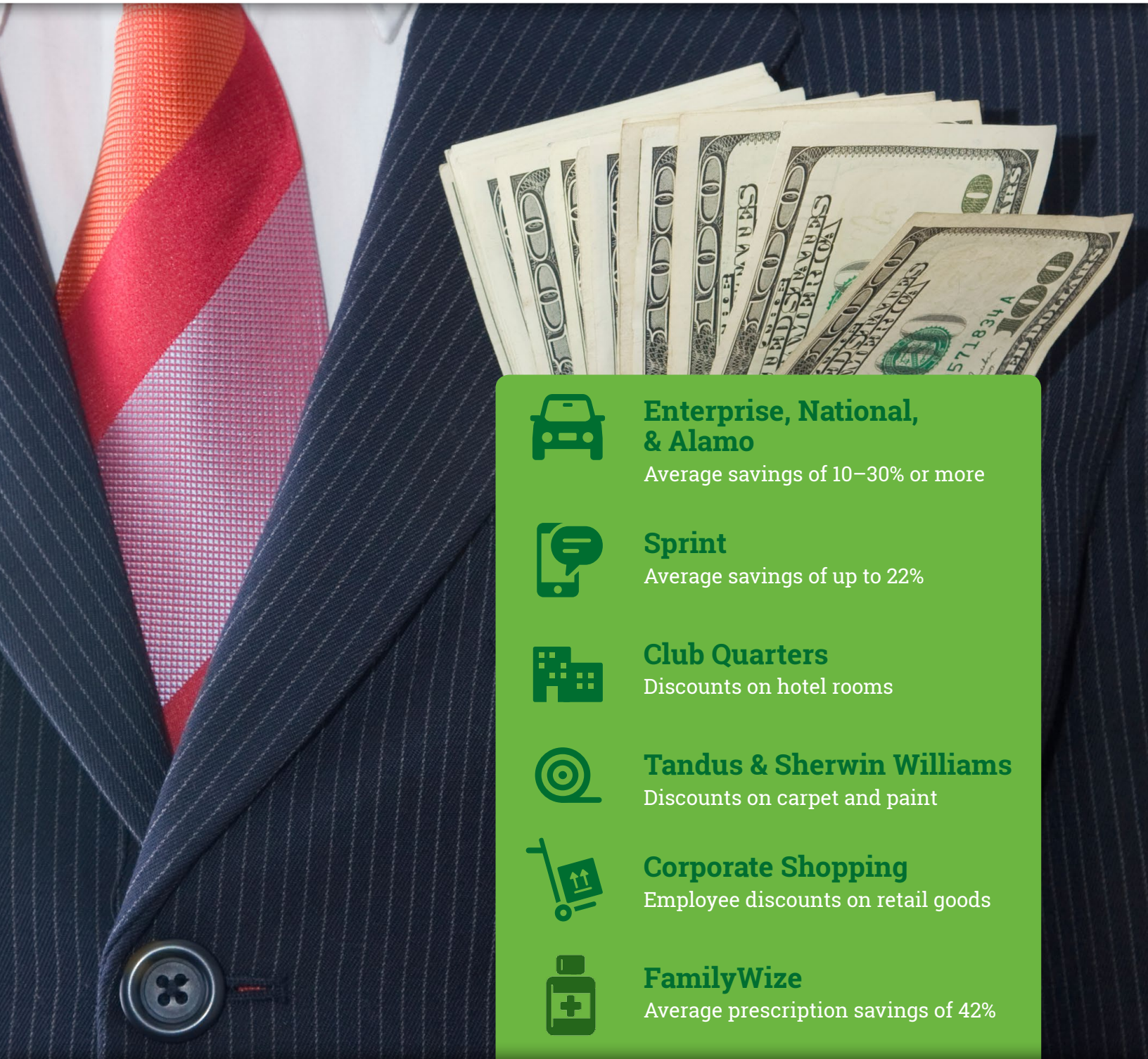
Visit [cof.purchasingpoint.org](http://cof.purchasingpoint.org) to learn more.

Questions? Contact us at [PurchasingPoint@nassembly.org](mailto:PurchasingPoint@nassembly.org) or 877-336-1784.



# Employee Discounts

Keep more money in your pocket.



## Enterprise, National, & Alamo

Average savings of 10–30% or more



## Sprint

Average savings of up to 22%



## Club Quarters

Discounts on hotel rooms



## Tandus & Sherwin Williams

Discounts on carpet and paint



## Corporate Shopping

Employee discounts on retail goods



## FamilyWize

Average prescription savings of 42%

# Employee Discounts available through



## Car Rental

Enterprise Holdings offers discounted pricing to employees of qualified nonprofit organizations. Average savings on the base rental price of vehicles ranges from 10% to 30% or more. Taxes, fees, and insurance are additional.



1. Go to <http://www.nationalcar.com>
2. Fill out the reservation information
3. Use the Contract ID: **XZNCCOF**



1. Go to <http://www.enterprise.com>
2. Fill out the reservation information
3. For "Promotion Code or Account Number" enter Contract ID: **XZNCCOF**



1. Go to <http://www.alamo.com>
2. Fill out the reservation information
3. Select "Add Discount Code"
4. Enter Contract ID: **XZNCCOF**

## Communications



Sprint offers up to a 22% discount on monthly service plans and equipment. The discount is available on most voice and data plans. Special plans, such as Simply Everything, are not eligible.

### Existing Customers

1. Go to [www.sprint.com/verify](http://www.sprint.com/verify) and enter your existing Sprint phone number.
2. Complete the short verification form.
3. If you do not have a recognized work email address issued by your company or organization you will need to complete

the [Sprint Discount Eligibility Verification Form](#) in order to access the discount.

### New Customers

1. Go to [www.sprint.com/healthtrust](http://www.sprint.com/healthtrust) or call (800) 722-9336.
2. Select the phone and service that you would like to order.
3. If you are purchasing online, you may need to complete the verification form. If calling the Sprint Telesales number above, please reference the HPG Corporate ID Code **HCHPG\_ZZZ**.

## Hotels



CLUB QUARTERS

The Smart Hotel for the Sensible Traveler

Club Quarters are full service hotels in 17 prime downtown locations including: Washington DC, New York, Chicago, Boston, Philadelphia, San Francisco, Houston, and London.

Make your reservation at <http://clubquarters.com/national-human-services-assembly>. Discounts are already reflected in the online reservation system. Low weekend or holiday rates for employees, friends, and family can be reserved by calling Member Services at (203) 905-2100. Mention you are a member of the "National Human Services Assembly."

## Home Improvement

Tandus | Centiva  
A Tarkett Company

Tandus creates floor covering solutions that enhance spaces for learning, working, and living. Tandus offers its customers single-source innovative product design and comprehensive services, while promoting environmental sustainability.

The employee discount is for carpet only and ranges from 25-45% off list price. Orders may be placed by contacting Customer Service at (800) 241-4902. *Please reference the Tandus **HPG Contract # 500148** when placing your order.* Hours are 8 am to 7 pm EDT Monday through Friday.



SHERWIN WILLIAMS®

To take advantage of this offer, visit <http://www.sherwin-williams.com/pbpb/healthtrustpurchas>. You will be able to print a discount card that can be used at over 3500 Sherwin Williams stores nationwide. Offer excludes Duration & Emerald Coatings and spray equipment.

## Retail Discounts



Corporate Shopping is an online site that conveniently combines several great deals and discounts to major retail stores all in one place. Employees, friends, and family can create an account at: <http://corporateshopping.com/login/adtrust>.

## Prescriptions



FamilyWize offers a free program that saves consumers an average of 42% on prescription medications. It covers all FDA approved drugs and can be used at over 60,000 pharmacies nationwide. Visit <https://www.familywize.org/nhsa> to get the savings card or to look up anticipated savings by drug name or type.



Questions? Contact the PurchasingPoint Team at [PurchasingPoint@nassembly.org](mailto:PurchasingPoint@nassembly.org) or 877-336-1784